

EVOLUTION OF SIEM AND SOAR

WE IMPROVE YOUR CYBERSECURITY



Lieuwe Jan Koning
Co-Founder and CTO
ON2IT

**90 % OF OUR CYBER
BUDGET SHOULD FOCUS ON
ENHANCING PREVENTION**


WE ARE ON2IT




2005
COMPANY FOUNDED
by Marcel van Eemeren **CEO** and Lieuwe Jan Koning **CTO**

24/7/365

SOC



ZALTBOMMEL
The Netherlands



PLANO
Texas, USA

AUXO

proprietary Zero Trust platform



SEAL OF EXCELLENCE



300+
Customers worldwide

<1% CHURN
>100 MONTHS

100% ZERO TRUST

Make
Zero Trust
Happen



AICPA™



ISO

SOC2 / ISO9001 / ISO27001

ZERO TRUST

The only Cybersecurity Strategy that prevents data breaches



STRATEGIC

AUXO™

The platform to deliver Zero Trust & to provide 99.999% automated event resolution



TACTICAL

mSOC™

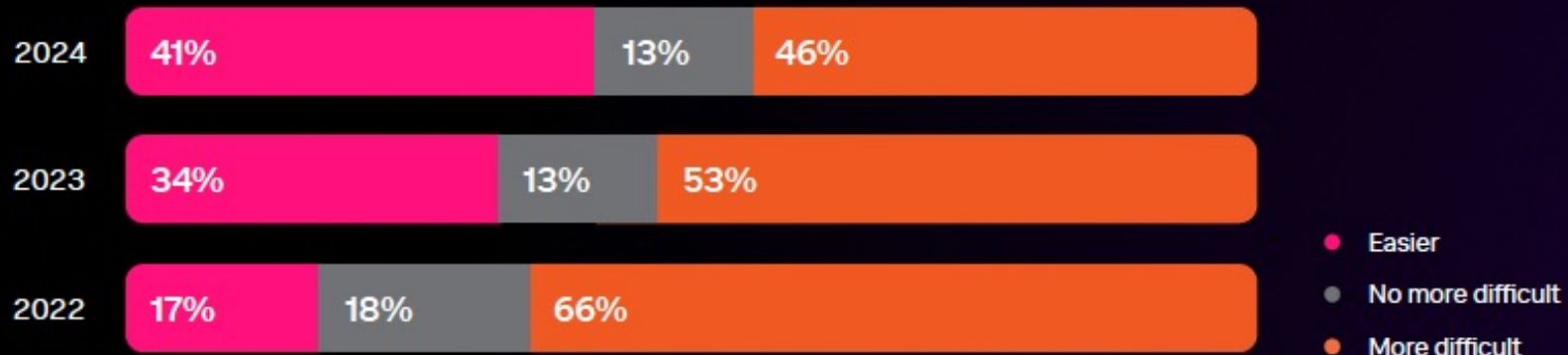
Our mSOC™, our Cyber Defenders



OPERATIONAL

EASIER TO KEEP UP?

Keeping up with cybersecurity requirements over the past two years



Top security initiatives of 2024

44% AI



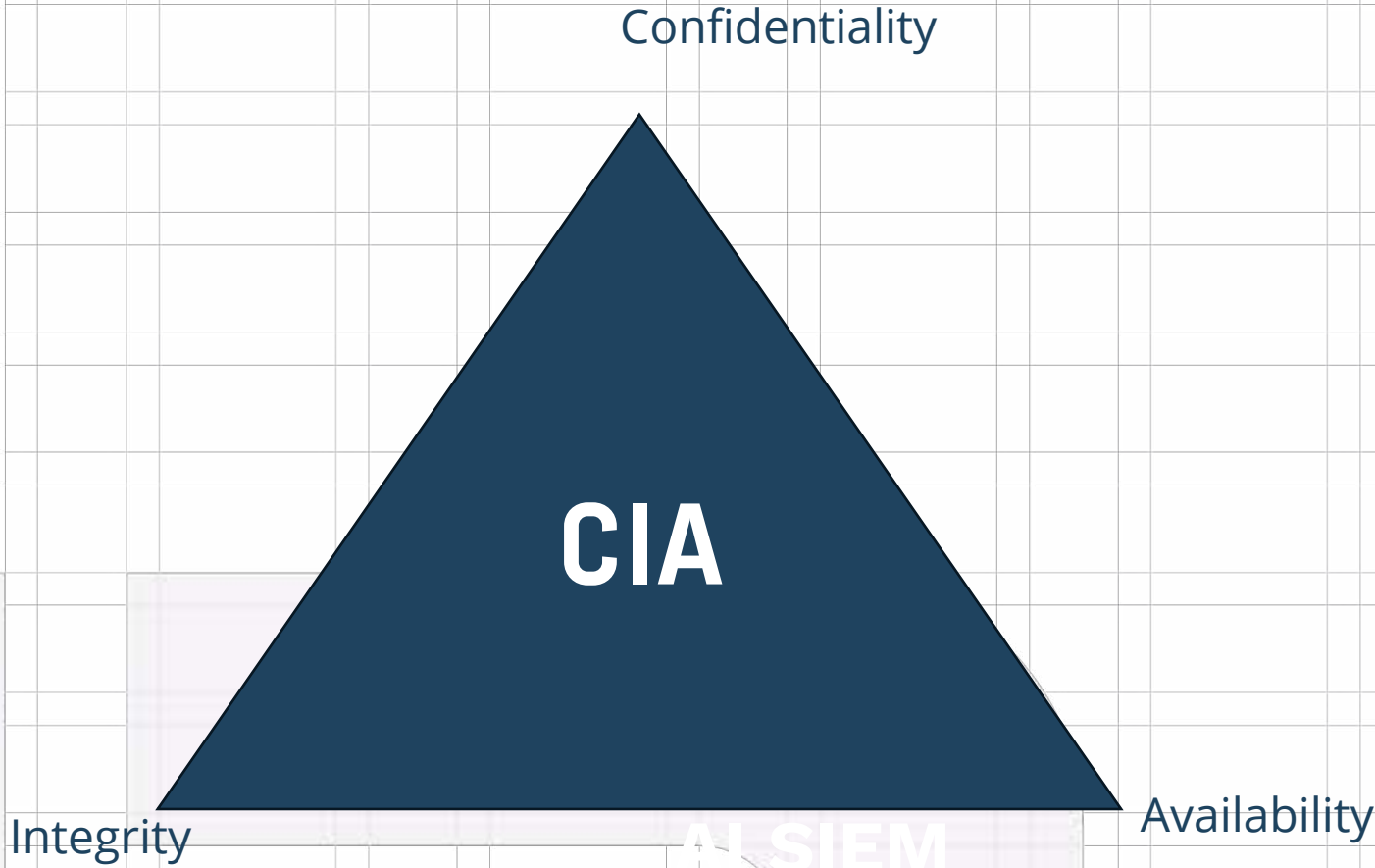
35% Cloud security



20% Security analytics



CIA TRIAD



CIA TRIAD IN MANY ORGANIZATIONS

Confidentiality



Integrity

AI SIEM

Availability

**Security
is
Tomorrows Availability**

RESULT

- Must the IPS be in blocking mode?
- Should we do application based rules in the datacenter?
- Can we apply content updates continuously?
- Contractors get access to webmail
- Let's implement a DLP solution

SHOULD BE

- Do our top-10 applications have protection against all applicable attack techniques?
- Who needs access to application X?
- What do we do to prevent exfiltration of data?
- When do we have 0 applications without MFA?
- When do we have phishing-resistant MFA? (FIDO2/WebAuthn)
- Is our prevention compliant with DORA? NIS2?

WHAT WE PROCURE

- SIEM
- MDR
- Retainer / CSIRT
- A SOC service

“When we had our first breach, we had no idea what happened, we were helpless.

Then we implemented MDR and invested in a SIEM and a SOC.

When we got hacked recently, we knew exactly how we were breached.

We still got hacked.”

- A CISO (who wishes to remain anonymous)



WHAT SHOULD WE DO?

- Let's Make Zero Trust Happen
- Role of SIEM + SOAR + SOC

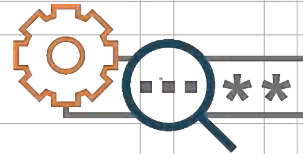
ZERO TRUST



**1. DEFINE THE
PROTECT SURFACE**



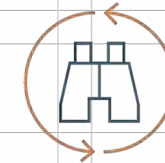
**2. MAP THE TRANS-
ACTION FLOWS**



**3. A ZERO TRUST
ARCHITECTURE**



**4. CREATE ZERO
TRUST POLICY**



**5. MONITOR AND
MAINTAIN THE NETWORK**

THE PRESIDENT'S NATIONAL SECURITY
TELECOMMUNICATIONS ADVISORY COMMITTEE



NSTAC REPORT TO THE PRESIDENT

Zero Trust and Trusted Identity Management

February 23, 2022

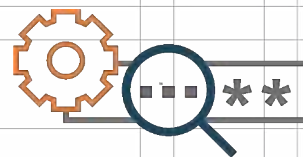
ZERO TRUST



**1. DEFINE THE
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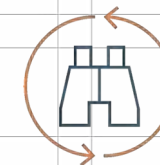
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**5. MONITOR AND
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PROTECT SURFACE

1. DEFINE THE
PROTECT SURFACE

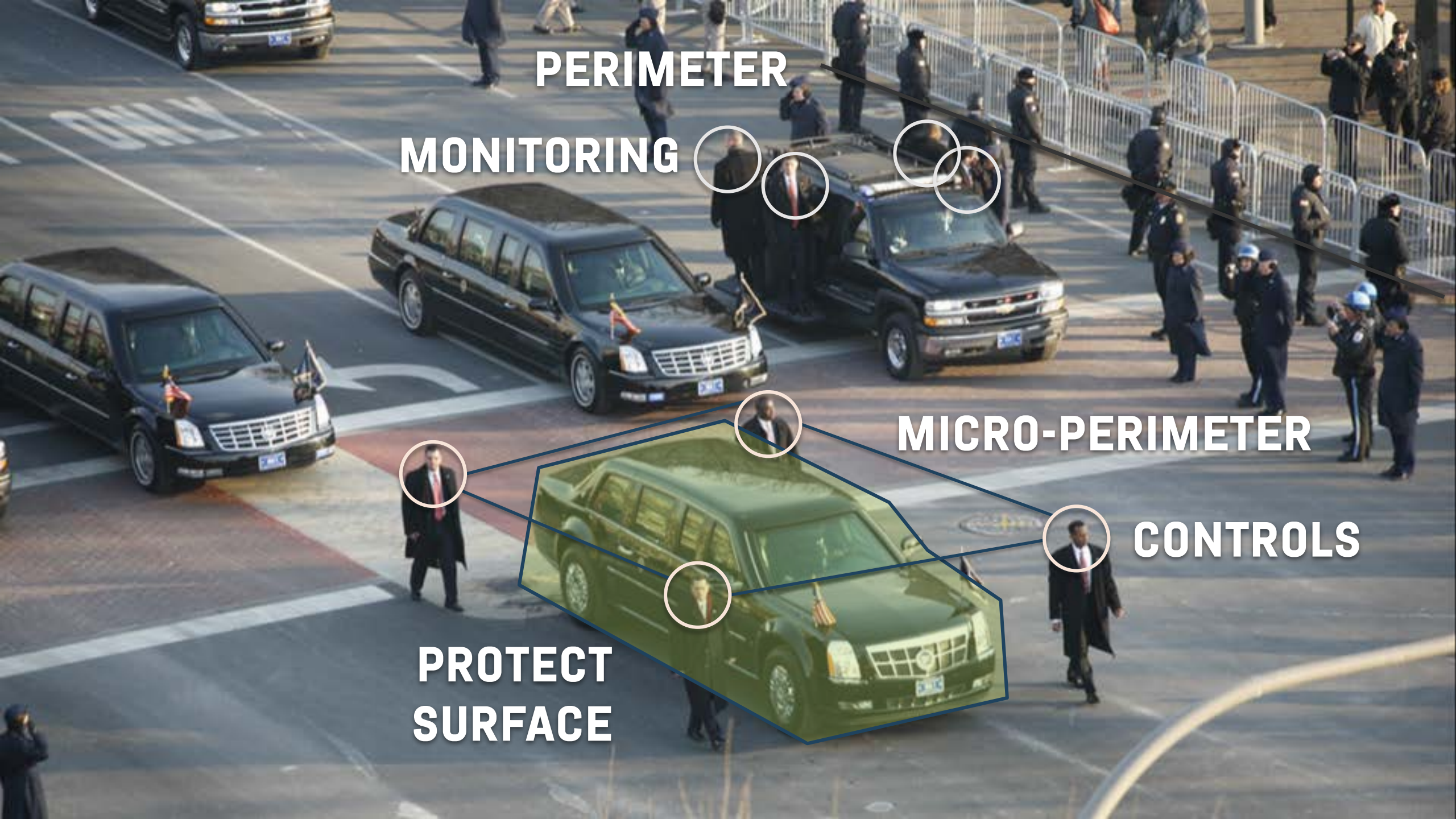


An aerial, high-angle photograph of a presidential motorcade. Several black SUVs are driving on a city street, with a crowd of people and police officers lining the sidewalks. The scene is dimly lit, suggesting dusk or dawn. Overlaid on the image are three lines of text in a bold, sans-serif font. The first line is in blue, and the second and third are in white. The text reads: "1. WHO THE PRESIDENT IS...", "2. WHERE THE PRESIDENT IS...", and "3. WHO SHOULD HAVE ACCESS TO THE PRESIDENT...".

1. WHO THE PRESIDENT IS...

2. WHERE THE PRESIDENT IS...

**3. WHO SHOULD HAVE ACCESS
TO THE PRESIDENT...**



**PERIMETER
MONITORING**

MICRO-PERIMETER

CONTROLS

**PROTECT
SURFACE**

An aerial, high-angle photograph of a motorcade. Several black SUVs, likely limousines, are moving along a street. The vehicles are surrounded by a large number of people, many of whom appear to be law enforcement or security personnel. The scene is set in an urban environment with visible street markings and a crosswalk. The overall lighting is somewhat dim, suggesting an overcast day or late afternoon. The text 'ZERO TRUST' is superimposed in the center of the image, with the letter 'O' in 'ZERO' being a stylized orange circle.

ZERO TRUST



ZERO TRUST FITNESS

^ ALL PROTECT SURFACES

R

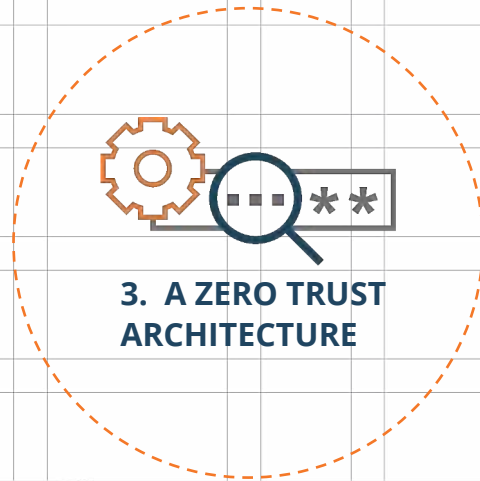
ZT



50 2.3 2.6 2.4 2.2 2.9

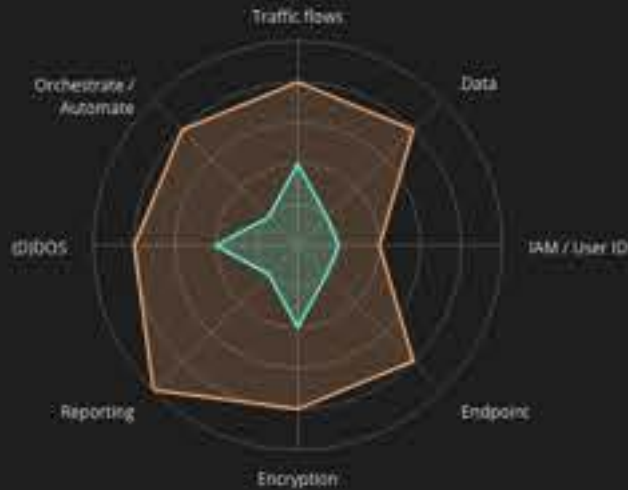
Active Directory	100	60	3	1	3	4	4	GDPR	ISO27001	PII	OS: WINDOWS	OU: SERVICES	DATACENTER AZURE WEST-US	DATACENTER ACE EAST	DATACENTER ACE WEST				
ATMs	100	72	3	4	4	3	4	GDPR	ISO27001	PCI-DSS	SOX	PII	OU: ATMS	RESPDOMAIN: CONSUMER	OS: WINDOWS	DATACENTER ACE EAST	DATACENTER ACE WEST		
DNS, NTP	100	44	2	1	3	2	3	ISO27001	OU: SERVICES	OS: WINDOWS	DATACENTER AZURE WEST-US								
Mainframe	100	44	2	4	3	1	1	GDPR	ISO27001	PCI-DSS	SOX	PII	BU: WHOLESALE	OU: CORE	RESPDOMAIN: CONSUMER	BANKINGSHELL: UNIX	OS: ZOS	DATACENTER ACE EAST	DATACENTER ACE WEST
Payments	100	32	2	1	1	1	3	GDPR	ISO27001	PCI-DSS	SOX	PII	OS: UNIX	OU: CORE_BANKING	BU: WHOLESALE	RESPDOMAIN: CONSUMER	DATACENTER ACE EAST	DATACENTER ACE WEST	
SWIFT Gateway	100	52	1	3	4	4	1	GDPR	ISO27001	PCI-DSS	SOX	PII	OU: EXTERNAL_CONNECTION	DATACENTER ACE EAST	DATACENTER ACE WEST				
AS400	80	52	2	2	2	4	3	GDPR	ISO27001	PCI-DSS	SOX	PII	BANKINGSHELL: UNIX	BU: WHOLESALE	OU: CORE	DATACENTER ACE EAST	DATACENTER ACE WEST		
Customer Portal Frontend	80	68	2	3	4	4	4	GDPR	ISO27001	PII	OU: EXTERNAL_CONNECTION	OS: UNIX	DATACENTER AZURE WEST-US						
Dealing room	80	48	3	3	2	1	3	GDPR	ISO27001	PCI-DSS	SOX	PII	OU: MAIN_OFFICES	OS: WINDOWS	OFFICE TEXAS				
Gates	80	48	1	3	1	3	4	GDPR	ISO27001	PII	OU: PHYSICAL_SECURITY	OS: WINDOWS	DATACENTER ACE EAST	DATACENTER ACE WEST					
Loans	80	44	1	3	4	1	2	GDPR	ISO27001	PCI-DSS	SOX	PII	OS: UNIX	OU: CORE_BANKING	BU: WHOLESALE	RESPDOMAIN: CONSUMER	OFFICE ORLANDO	OFFICE TAMPA	
PKI	80	60	1	4	4	2	4	ISO27001	OU: SERVICES	OS: WINDOWS	DATACENTER ACE EAST	DATACENTER ACE WEST							
Unstructured Data (File Services)	80	48	4	2	3	1	2	GDPR	ISO27001	PII	OU: OFFICE_APPS	OS: WINDOWS	DATACENTER ACE EAST						
VDI Admins	70	57	4	4	2	1	3	AWS PARIS											
Cameras	60	48	2	1	4	1	4	GDPR	ISO27001	PII	OU: PHYSICAL_SECURITY	OS: UNIX	OFFICE LA	OFFICE ORLANDO	OFFICE PANAMA CITY	OFFICE TAMPA	FRONT OFFICE		
Email & Calendar	60	36	1	3	1	1	3	GDPR	ISO27001	PII	OS: WINDOWS	OU: OFFICE_APPS	DATACENTER AZURE WEST-US	DATACENTER ACE EAST	DATACENTER ACE WEST				
Insurance	60	36	1	3	2	1	2	GDPR	ISO27001	PCI-DSS	SOX	PII	OU: CORE_BANKING	BU: WHOLESALE	RESPDOMAIN: CONSUMER	OS: UNIX	OFFICE TAMPA	FRONT OFFICE	

ZERO TRUST STEP 3



ZERO TRUST FITNESS

OPERATIONAL MATURITY GAPS



MICROSEGMENT EXPOSURE

Showing microsegment risk exposure by offsetting the scoped security-controls, that still require implementing, against the relevance (value) of the microsegments to the organisations overall security.



Active & accepted security control Active security control

- ✔ Active with evidence
- ▢ Active without evidence (accepted)
- ▢ Not implemented (accepted risk)
- ❗ Active without evidence
- ❗ Not implemented
- ▢ Not applicable

TRAFFIC FLOWS

Average of all microsegments



DATA

Average of all microsegments



IAM / USER ID

Average of all microsegments



ENDPOINT

Average of all microsegments



ENCRYPTION

Average of all microsegments



REPORTING

Average of all microsegments



ATMS

National ATM machines

OS: ATM Responsam: Consumer

OS: Windows

✔ Segmentation

Segments are created to control traffic flows

✔ Restricted outbound access

Outbound access (outside security boundary) is strictly controlled

❗ Credential Phishing prevention

Users leaking credentials can be detected and prevented

❗ DLP controls

Data leakage can be detected

❗ Classification

❗ Centrally managed IAM

There is just one single source of truth for users

❗ RBAC Based controls

User access is based upon roles

❗ MFA

❗ Exploit Prevention

Endpoints are protected against exploits

❗ Malware Prevention

Endpoints are protected against malware

❗ SSL Inbound Decryption

Decryption of traffic where you own the private key

❗ SSL Outbound Decryption

Decryption of traffic where you don't own the private key

❗ KRI, KPI

Key risk and performance indicators are in place and used for improvement



ATMS

National ATM machines

OU: ATM | Responsibility: Consumer

OS: Windows



OS: Windows

OS: Windows

- Segmentation**
Segments are created to control traffic flows
- Restricted outbound access**
Outbound access (outside security boundary) is strictly controlled
- Restricted inbound access**
Per segment there are strict controls for inbound access
- Application based/controlled**
Traffic policies are based on applications
- Content-inspection**
All flowing traffic is inspected (IDS/IPS)
- URL based**
There are strict URL/URI policies in place
- Behavioral analytics**
Anomalies on "normal" flows can be detected

- Credential Phishing prevention**
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- Classification**
Data is (and will be) classified
- Discovery**
Data can be discovered and classified
- Segmentation**
Every data/application has its own segment and is managed (CMDB)

- Centrally managed IAM**
There is just one single source of truth for users
- RBAC Based controls**
User access is based upon roles
- MFA**
Multifactor authentication is being used
- Auditable**
Every log-rule can be related to a user

- Exploit Prevention**
Endpoints are protected against exploits
- Malware Prevention**
Endpoints are protected against malware
- Ransomware/Cryptolocker protection**
Ransomware/cryptolockers can be detected and stopped
- Central management**
Devices are centrally managed and controlled

- SSL Inbound Decryption**
Decryption of traffic where you own the private key
- SSL Outbound Decryption**
Decryption of traffic where you don't own the private key
- Encryption at rest**
Data not being used is encrypted
- Encryption in transit**
Data flowing through the network is encrypted

- KRI, KPI**
Key risk and performance indicators are in place and used for improvement



ACTIVE DIRECTORY

Active Directory domain

OU: Services | OS: Windows



OS: Windows

- Segmentation**
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SWIFT GATEWAY

Interface between Moore and

- Segmentation**
Segments are created to control traffic flows

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- Exploit Prevention**
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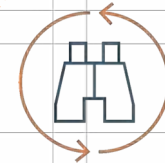
- KRI, KPI**
Key risk and performance indicators are in place and used for improvement

ZERO TRUST STEP 3



4. CREATE ZERO TRUST POLICY

NOW A WORLDWIDE DE FACTO STANDARD: FIVE STEPS



**5. MONITOR AND
MAINTAIN THE NETWORK**



CLOSER LOOK AT STEP 5

Why it matters?

- Validation that prevention works
- Respond to threats, especially APT
- Evidence (DORA, NIS2; non-repudiation)
- PDCA continuous improvement



2005

SIEM 1.0

LOG COLLECTION



2010
SIEM 2.0

DATA OVERLOAD



2015

SIEM 3.0

MACHINE LEARNING



2020

SIEM 3.0

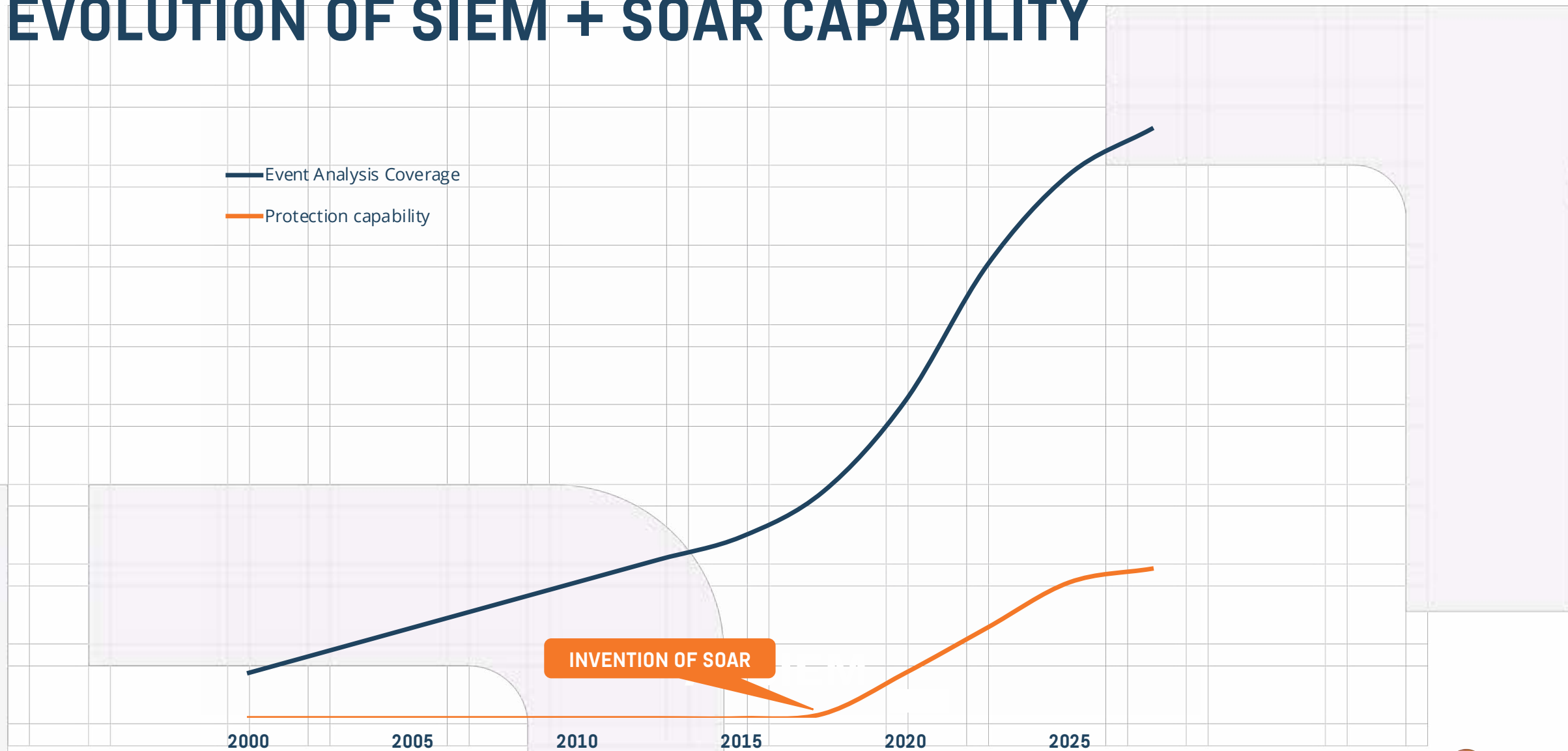
SOAR + AI

EVOLUTION OF SIEM + SOAR CAPABILITY

— Event Analysis Coverage
— Protection capability

2000 2005 2010 2015 2020 2025

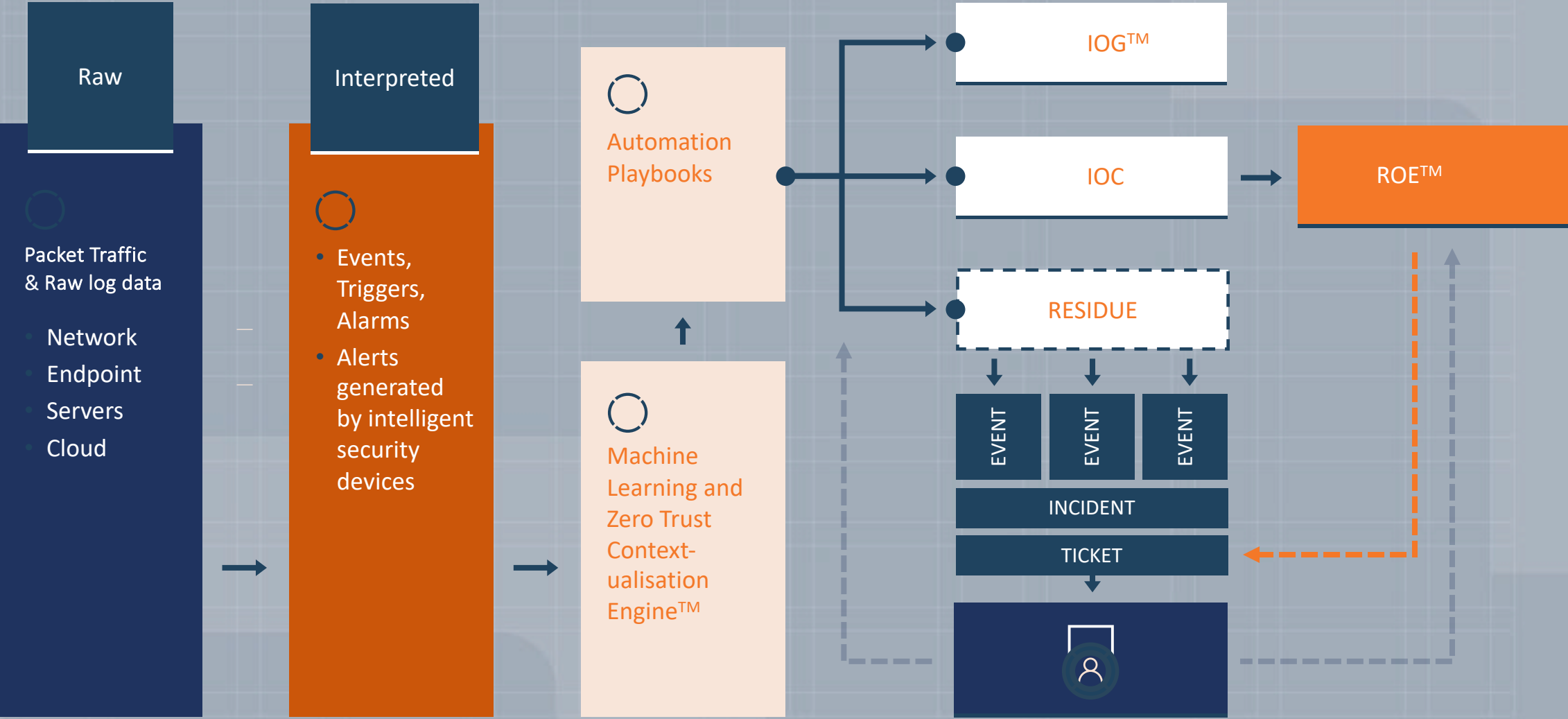
INVENTION OF SOAR



RESULT OF SIEM EVOLUTION

- Better coverage of log analysis
- However: still rearview mirror
- Protection capability is very limited – SOAR acts at end of killchain

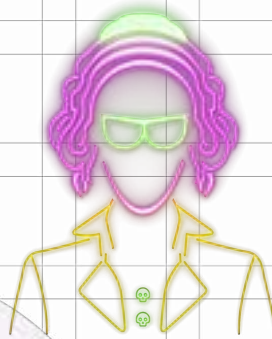
AUXO



KEY TAKEAWAYS

- Balance shift from **A only** to **CIA**
- SOC + SOAR must focus on prevention
- Make Zero Trust happen!

THREAT-TALKS.COM



THANK YOU!



Lieuwe Jan Koning
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